

# Ehsan Ardjmand

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## Education

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<b>Ohio University, Ph.D.</b> <i>Systems Engineering</i>	<b>Athens, OH</b> <i>Aug 2015</i>
<b>Tarbiat Modares University, M.Sc.</b> <i>Industrial and Systems Engineering</i>	<b>Tehran, Iran</b> <i>Sep 2010</i>
<b>Amirkabir University of Technology, B.Sc.</b> <i>Industrial Engineering</i>	<b>Tehran, Iran</b> <i>Sep 2007</i>

## Teaching Experience

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<b>Ohio University</b> <i>Charles M. Copeland Assistant Professor of Analytics and Information Systems</i>	<b>Athens, OH</b> <i>Jan 2019–present</i>
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Undergraduate Courses:

- QBA 3720 Predictive Analytics (online/face-to-face)

Graduate Courses:

- MBA 6325 Prescriptive Analytics (face-to-face)
- MBA 6390 Predictive Analytics I (online)
- MBA 6490 Predictive Analytics II (online)

<b>Frostburg State University</b> <i>Assistant Professor of Management</i>	<b>Frostburg, MD</b> <i>May 2016–Dec 2018</i>
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Undergraduate Courses:

- MGMT 359 Quality Management (face-to-face)
- MGMT 355 Operations Management (face-to-face)

Graduate Courses:

- MGMT 623 Data Analysis (online)
- MGMT 622 Data Management (online)
- MGMT 621 Foundations of Analytics (online)
- BMIS 607 Information Systems (online)
- MGMT 512 Management Decision Analysis (online)

<b>Ohio University</b> <i>Instructor</i>	<b>Athens, OH</b> <i>2014–2016</i>
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Undergraduate Courses:

- MGT 3000 Operations Management (face-to-face)

Graduate Courses:

- OMBA 6320 Data analysis for decision making (online)

## Research

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**Peer-Reviewed Journals:**

- Tavasoli, A., Fazli, M., Ardjmand, E., Young II, W. A., & Shakeri, H. (2023). Competitive pricing under local network effects. *European Journal of Operational Research*.
- Asadi-Zonouz, M., Amin-Naseri, M. R., & Ardjmand, E. (2022). A modified unconscious search algorithm for data clustering. *Evolutionary Intelligence*, 1-27.

- Ardjmand, E., Singh, M., Shakeri, H., Tavasoli, A., & Young II, W. A. (2021). Mitigating the risk of infection spread in manual order picking operations: A multi-objective approach. *Applied Soft Computing*, 100, 106953.
- Tavasoli, A., Shakeri, H., Ardjmand, E., & Young II, W. A. (2021). Incentive rate determination in viral marketing. *European Journal of Operational Research*, 289(3), 1169-1187.
- Fallahtafti, A., Ardjmand, E., Young II, W. A., & Weckman, G. R. (2021). A multi-objective two-echelon location-routing problem for cash logistics: A metaheuristic approach. *Applied Soft Computing*, 107685.
- Fallahtafti, A., Karimi, H., Ardjmand, E., & Ghalehkhondabi, I. (2021). Time slot management in selective pickup and delivery problem with mixed time-windows. *Computers & Industrial Engineering*, 159, 107512.
- Ardjmand, E., Stowe, D. L., & Stowe, J. D. (2020). Using Portfolio Theory to Design Better Exams. *Journal of Financial Education*, 46(2), 271-297.
- Ardjmand, E., Young II, W. A., Ghalehkhondabi, I., & Weckman, G. R. (2021). A Scheduling and Rescheduling Decision Support System for Apparel Manufacturing. *International Journal of Operations Research and Information Systems (IJORIS)*, 12(4), 1-19.
- Ardjmand, E., Young II, W. A., & Almasarwah, N. E. (2021). Detecting Community Structures Within Complex Networks Using a Discrete Unconscious Search Algorithm. *International Journal of Operations Research and Information Systems (IJORIS)*, 12(2), 15-32.
- Ardjmand, E., Ghalehkhondabi, I., Young II, W. A., Sadeghi, A., Weckman, G. R., & Shakeri, H. (2020). A hybrid artificial neural network, genetic algorithm and column generation heuristic for minimizing makespan in manual order picking operations. *Expert Systems with Applications*, 159, 113566.
- Singh, M., & Ardjmand, E. (2020). Carton Set Optimization in E-commerce Warehouses: A Case Study. *Journal of Business Logistics*, 41(3), 222-235.
- Ardjmand, E., Bajgiran, O. S., & Youssef, E. (2019). Using list-based simulated annealing and genetic algorithm for order batching and picker routing in put wall based picking systems. *Applied Soft Computing*, 75, 106-119.
- Ardjmand, E., Shakeri, H., Singh, M., & Bajgiran, O. S. (2018). Minimizing order picking makespan with multiple pickers in a wave picking warehouse. *International Journal of Production Economics*, 206, 169-183.
- Ardjmand, E., Bajgiran, O. S., Rahman, S., Weckman, G. R., & Young II, W. A. (2018). A multi-objective model for order cartonization and fulfillment center assignment in the e-tail/retail industry. *Transportation Research Part E: Logistics and Transportation Review*, 115, 16-34.
- Ardjmand, E., Weckman, G. R., Young, W. A., Sanei Bajgiran, O., & Aminipour, B. (2016). A robust optimisation model for production planning and pricing under demand uncertainty. *International Journal of Production Research*, 54(13), 3885-3905.
- Ardjmand, E., Weckman, G., Park, N., Taherkhani, P., & Singh, M. (2015). Applying genetic algorithm to a new location and routing model of hazardous materials. *International Journal of Production Research*, 53(3), 916-928.
- Ardjmand, E., Park, N., Weckman, G., & Amin-Naseri, M. R. (2014). The discrete unconscious search and its application to uncapacitated facility location problem. *Computers & industrial engineering*, 73, 32-40.
- Ardjmand, E., Young II, W. A., Weckman, G. R., Bajgiran, O. S., Aminipour, B., & Park, N. (2016). Applying genetic algorithm to a new bi-objective stochastic model for transportation, location, and allocation of hazardous materials. *Expert systems with applications*, 51, 49-58.
- Shakeri, H., Tavasoli, A., Ardjmand, E., & Poggi-Corradini, P. (2020). Designing optimal multiplex networks for certain Laplacian spectral properties. *Physical Review E*, 102(2), 022302.
- Ghalehkhondabi, I., Ardjmand, E., Weckman, G. R., & Young, W. A. (2017). An overview of energy demand forecasting methods published in 2005–2015. *Energy Systems*, 8(2), 411-447.
- Ghalehkhondabi, I., Ardjmand, E., Young, W. A., & Weckman, G. R. (2017). Water demand forecasting: review of soft computing methods. *Environmental monitoring and assessment*, 189(7), 1-13.
- Ghalehkhondabi, I., Ardjmand, E., Young, W. A., & Weckman, G. R. (2019). A review of demand forecasting models and methodological developments within tourism and passenger transportation industry. *Journal of Tourism Futures*.
- Ghalehkhondabi, I., & Ardjmand, E. (2020). Sustainable E-waste supply chain management with price/sustainability-sensitive demand and government intervention. *Journal of Material Cycles and Waste Management*, 22(2), 556-577.

- Ardjmand, E., Young II, W. A., & Almasarwah, N. E. (2021). Detecting Community Structures Within Complex Networks Using a Discrete Unconscious Search Algorithm. *International Journal of Operations Research and Information Systems (IJORIS)*, 12(2), 15-32.
- Ardjmand, E., Youssef, E. M., Moyer, A., Li, W. A. Y., Weckman, G. R., & Shakeri, H. (2020). A multi-objective model for minimising makespan and total travel time in put wall-based picking systems. *International Journal of Logistics Systems and Management*, 36(1), 138-176.
- Weckman, G. R., Dravenstott, R. W., Young II, W. A., Ardjmand, E., Millie, D. F., & Snow, A. P. (2020). A Prescriptive Stock Market Investment Strategy for the Restaurant Industry using an Artificial Neural Network Methodology. In *Deep Learning and Neural Networks: Concepts, Methodologies, Tools, and Applications* (pp. 217-237). IGI Global.
- Ardjmand, E., Weckman, G. R., Schwerha, D., & Snow, A. P., (2016). An Approach to Analyzing the Retirement Satisfaction among Men and Women Based on Artificial Neural Networks and Decision Trees. *International Journal on Advances in Intelligent Systems* 9 (3 & 4), 265 - 274.
- Rahman, S., Ardjmand, E., & Shore, J. (2017). Facebook Use in the Western Maryland Appalachian Region: Restaurant/Cafe Businesses. *QRBD*, 143.
- Ghalehkhondabi, I., Ardjmand, E., & Weckman, G. (2017). Integrated decision making model for pricing and locating the customer order decoupling point of a newsvendor supply chain. *Opsearch*, 54(2), 417-439.
- Ardjmand, E., Millie, D. F., Ghalehkhondabi, I., Young II, W. A., & Weckman, G. R. (2016). A state-based sensitivity analysis for distinguishing the global importance of predictor variables in artificial neural networks. *Advances in Artificial Neural Systems*, 2016.
- Ardjmand, E., Ghalehkhondabi, I., Weckman, G. R., & Young, W. A. (2016). Application of decision support systems in scheduling/planning of manufacturing/service systems: a critical review. *International Journal of Management and Decision Making*, 15(3-4), 248-276.
- Jahedi, M., Ardjmand, E., & Knezevic, M. (2017). Microstructure metrics for quantitative assessment of particle size and dispersion: application to metal-matrix composites. *Powder Technology*, 311, 226-238.
- Millie, D.F., Weckman, G.R., Fahnenstiel, G.L., Carrick, H.J., Ardjmand, E., Young, W.A., Sayers, M.J. & Shuchman, R.A. (2014). Using artificial intelligence for CyanoHAB niche modeling: discovery and visualization of Microcystis–environmental associations within western Lake Erie. *Canadian Journal of Fisheries and Aquatic Sciences*, 71(11), 1642-1654.
- Millie, D. F., Weckman, G. R., Young II, W. A., Ivey, J. E., Fries, D. P., Ardjmand, E., & Fahnenstiel, G. L. (2013). Coastal 'Big Data' and nature-inspired computation: Prediction potentials, uncertainties, and knowledge derivation of neural networks for an algal metric. *Estuarine, Coastal and Shelf Science*, 125, 57-67.

#### Patents:

- Kalra, A., Rangwala, M., Ardjmand, E., & DeJesse, C. (2022). U.S. Patent No. 11,244,278. Washington, DC: U.S. Patent and Trademark Office.

#### Conferences:

- Ardjmand, E., Stowe, D. L., & Stowe, J. D. (2021). Using Portfolio Theory to Design Better Exams. Southwestern Finance Association 2021 Annual Meeting.
- Ye, L., & Ardjmand, E. (2019) The Role of Gender Identity on Building Consumer Brand Relationship: SEM and fsQCA Findings. 2019 summer AMA conference.
- Rahman, S., & Ardjmand, E. (2019) Utilizing Business Analytics: To Boost Tourism. International Academy of Business Disciplines.
- Singh, M., & Ardjmand, E. (2019) Carton Set Optimization in E-commerce Warehouses. International Conference on Production Research.
- Ardjmand, E., Shore, J., & Rahman, S. (2018) Analyzing Perceptions and Attitudes of Tourists that Lead to Customer Satisfaction: An Approach to Expand Tourism. The International Academy of Business Discipline, 30th Annual Conference.
- Ardjmand, E., & Huh, D. W. (2017) Coordinated Warehouse Order Picking and Production Scheduling: A NSGA-II Approach. 2017 IEEE Symposium Series on Computational Intelligence (IEEE SSCI 2017).
- Huh, D. W., & Ardjmand, E. (2017) Overcoming use of Standard industry codes; Inter-industry Interactions and evolution of industries. Industry Studies Conference.

- Rahman, S., Shore, J., & Ardjmand, E. (2017). Small Businesses in Appalachia: Impact of Social Media on their operation and Opportunities. 29th IABD Annual Conference.
- Ardjmand, E., Weckman, G. R., Schwerha, D., & Snow, A. P. (2016). Analyzing the Retirement Satisfaction Predictors among Men and Women Using a Multi-Layer Feed Forward Neural Network and Decision Trees. ALLDATA 2016, 111.
- Millie, D. F., Weckman, G.R., Fahnenstiel, G. L., Carrick, H. J., Ardjmand, E., Young II, W. A., Shuchman, R. A., Sayers, M. J., & Fries, D. P. (2014). Joint Aquatic Sciences Meeting 2014.
- Millie, D. F., Weckman, G.R., Fahnenstiel, G. L., Young II, W. A., Ardjmand, E., Fahnenstiel, J. A., Shuchman, R. A., & Sayers, M. J. (2014). 7th Symposium on Harmful Algae in the US.
- Amin-naseri, M.R., Ardjmand, E. & Weckman, G.R. (2013). Training the Feedforward Neural Network Using Unconscious Search. In: Proceedings of International Joint Conference on Neural Networks (pp. 700-706). Dallas, Texas, USA: IEEE.
- Ardjmand, E., & Amin-Naseri, M.R. (2012). Unconscious Search - A New Structured Search Algorithm for Solving Continuous Engineering Optimization Problems Based on the Theory of Psychoanalysis, Advances in Swarm Intelligence. In: Y. Tan, Y. Shi & Z. Ji, (Vol. 7331, pp. 233-242): Springer Berlin / Heidelberg.

### Under Review and Working Journal Papers:

- Tavasoli, A., Ardjmand, E., Shakeri, H. Maximizing the algebraic connectivity in multilayer networks with arbitrary interconnections. Journal of Complex Networks.
- Ardjmand, E., Chimeli, J., Kohl, D. & Young II, W. A. A Machine Learning Approach to Modeling Information Search Patterns. Working Paper.

## Industry Experience

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### Observea Inc.

*Advisory Board Member*

**Mountain View, CA**

*April 2023–present*

- Providing technical expertise and guidance on the latest trends and advancements in the field of machine learning.
- Collaborating and helping with developing and improving machine learning models.
- Conducting research and analysis on new and emerging technologies related to machine learning and artificial intelligence.

### Staples Inc.

*Senior Analyst Inventory Analytics*

**Framingham, MA**

*May 2015–May 2016*

- Analyzed, designed, and implemented a decision support system for optimizing stocking decisions with an estimated annual savings of \$5.2M.
- Designed and implemented machine learning methods for detecting products' affinity by analyzing the customer order data and trends.
- Implemented optimization models for estimating the necessary inventory investment under various stocking decisions and scenarios.

### Asre Jadid Textile Company

*ERP system project leader*

**Tehran, Iran**

*May 2011–May 2012*

- Analyzed and coached production line optimization project. This project improved the overall equipment efficiency of the plant by approximately 10%.
- Analyzed, Designed, and coached the implementation of an ERP and revenue management solution capable of production planning, scheduling, controlling, inventory management, and cost estimation with an estimated annual savings of \$150K.

### JPCO

*Data analyst*

**Tehran, Iran**

*Sep 2007–May 2011*

- Supervised, designed, and implemented a production scheduling system that improved the customer service time by approximately 10%.

- Supervised, designed, and implemented a near real-time decision support system for production and logistics management. This system helped the company to gain detailed insight into its performance metrics and standardize the processes.

## Industry and Community Collaborations

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### **TrendSetr:**

TrendSetr is a social commerce marketplace that encompasses the key attributes of widely popular social media sites, and combines those components with the general concept of e-commerce. The collaboration with TrendSetr included:

- Utilizing network analysis and machine learning techniques to predict the sales trends and content diffusion patterns in the TrendSetr's social network.
- Applying prescriptive analytics methods to maximize businesses influence and content diffusion in the TrendSetr's social network.
- Applying network analysis methods to detect fake accounts in the TrendSetr's social network.

### **DHL Supply Chain:**

Collaborating with DHL supply chain on:

- Applying prescriptive analytics methods to optimize order batching and picker routing in their warehouses and minimizing picking operations makespan.
- Utilizing prescriptive analytics methods to determine the optimal number of pickers in warehouses.
- Utilizing machine learning methods to estimate the outcome of batching policies in terms of picking efficiency.
- Coordinating picking and packing operations using mathematical modeling for minimizing picking makespan.
- Developing software and algorithms for mitigating the risk of infection spread among warehouse workers during order picking operations.

### **Maddux Sports:**

Maddux sports specializes in providing winning picks on sports; including NFL, MLB, NBA, and college football and basketball winners. The collaboration with Maddux Sports included:

- Testing and evaluating several machine learning models and predictive algorithms for predicting the outcome of games.
- Developing software that takes advantage of predictive ensemble models and visualizes various game results scenarios.

### **Ohio University:**

- designed and advised a research project whose goal was to increase the diversity of admitted students through developing machine learning algorithms that predicts a student's response to the admission offer based on the student's demographic, household income and educational background.
- The final objective of this collaboration was to design equitable policies and distribute funding opportunities among the prospective students in such a way to increase the diversity of undergraduate newcomers in conjunction with the overall enrollment.

### **GPD Group:**

GPD Group provides architecture, engineering, planning and construction services to public and private sector clients throughout Ohio and across the United States. The collaboration with Maddux Sports included:

- Proposing optimal pavement maintenance strategies using reinforcement learning techniques.
- Consulting on developing pavement maintenance software that utilizes machine learning and optimization techniques.

### **Office of Dr. Huma Shakil:**

- Collaborated with a local clinic located in Cumberland, Maryland, for analyzing their patient's data.
- Evaluating and proposing machine learning methods for predicting patients' no-show rate.

### **Frostburg's Local Businesses:**

- Studying the social network usage among Frostburg’s local businesses. This research was conducted for local restaurants and tourism related businesses.

## Grants and Awards

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<b>Research Seed Grant</b>	<b>\$3,000</b>
<i>Ohio University (Spring 2020)</i>	
Pricing and competition under local externalities: a mean field theory approach	
<b>Research Seed Grant</b>	<b>\$2,500</b>
<i>Ohio University (Fall 2019)</i>	
Determining incentive rate to minimize time to profit in viral marketing campaigns.	
<b>Research Seed Grant</b>	<b>\$2,400</b>
<i>Ohio University (Spring 2019)</i>	
Integrated Order batching, picker routing and vehicle routing in manual order picking warehouses.	
<b>Research Grant</b>	<b>\$5,200</b>
<i>Frostburg State University (Summer 2017)</i>	
Predictive and prescriptive modeling in warehouses.	
<b>Scripps Innovation Challenge</b>	<b>\$10,000</b>
<i>Ohio University (Spring 2014)</i>	
Collaborated with students from other departments of Ohio University to address the challenge put up by The Columbus Dispatch- how can organizations with a large follower base on social media platforms such as Twitter, monetize their follower-base? Our solution was a data-mining algorithm named CATS.	

## Honors

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<b>Received College of Business Copeland Fellowship</b>	<i>Summer 2021</i>
<i>Ohio University, Athens, OH</i>	
<b>College of Business Research Recognition</b>	<i>Spring 2021</i>
<i>Ohio University, Athens, OH</i>	
<b>College of Business Research Mentor Recognition</b>	<i>Spring 2021</i>
<i>Ohio University, Athens, OH</i>	
<b>College of Business Research and Service Excellence Award</b>	<i>Spring 2018</i>
<i>Frostburg State University, Frostburg, MD</i>	
<b>Outstanding Ph.D. Student Leadership Award (nominated)</b>	<i>Spring 2015</i>
<i>Ohio University, Athens, OH</i>	
<b>Co-author of editor’s choice paper</b>	<i>Spring 2015</i>
<i>Canadian Journal of Fisheries and Aquatic Sciences</i>	
<b>ranked 60/10,000 in Nationwide M.Sc. University Entrance Exam</b>	<i>Summer 2006</i>
<i>Tarbiat Modares University, Tehran, Iran</i>	
<b>ranked 873/500,000 in Nationwide B.Sc. University Entrance Exam</b>	<i>Summer 2003</i>
<i>Amirkabir University of Technology, Tehran, Iran</i>	

## Selected Services

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### Ohio University:

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| ○ Analytics task force                  | ○ MBA curriculum task force                            |
| ○ Annual evaluation Committee           | ○ Designing executive MBA program for Cleveland Clinic |
| ○ Evaluation standardization Committee  | ○ Intellectual contribution committee                  |
| ○ First year faculty learning Committee | ○ Presenting in open house webinars                    |
| ○ Hiring committees                     | ○ Undergraduate research advisor                       |

## Frostburg State University:

- Student advising
- Business analytics curriculum development
- Faculty senate Ad Hoc evaluation committee
- Library Liaison
- Center of excellence in teaching liaison
- Hiring committee
- Faculty evaluation committee

## Student Advising:

- Advised 15 students per semester at Frostburg State University
- Advising multiple students from Ohio University's Honors Program
- Advising undergraduate research projects at Ohio University
- Advising students at Center for Consumer Research and Analytics at Ohio University
- Advising students selected for Undergraduate Research Fellowship Program

## Scientific Community:

Reviewed papers for:

- European Journal of Operational Research
- International Journal of Production Economics
- Expert Systems with Applications
- Transportation Research Part E
- Applied Soft Computing
- Computers and Operations Research
- Computers and Industrial Engineering
- Informs Journal on Computing
- Journal of Intelligent Manufacturing
- Journal of Petroleum Science and Engineering
- International Journal of Production Research
- PLoS ONE
- Sustainability
- Systems
- Operational Research: An International Journal
- Papers in Regional Science
- International Journal of Industrial Engineering
- Journal of Algorithms and Computational Technology
- Journal of Geographical Systems
- IEEE Access

## Seminars, Certificates and workshops

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- Instructional strategies for remote and online teaching
- Remote teaching fundamentals
- Machine learning with TensorFlow on Google cloud platform
- Quality Matters (QM)
- Closing the Loop: A Mini-Conference on Teaching and Assessment
- Remote Teaching Fundamentals: Basic Course Set Up and Creating Community
- Strategies for Designing 7-Week Online Courses
- Understanding Autism in college students
- Advisor training and best practices in academic advising
- Webinar on Micro-Credentialing and Digital Badging
- Internal quality audit based on requirements of ISO 9000:2000 series
- Basics, structure and documentation of quality management system in accordance with ISO 9000:2000 series
- Staples supply chain certification program

## Computer Skills

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**Programming:** Python, R, SQL, MATLAB

**Software:** Gurobi, CPLEX, Tableau, SPSS, Minitab

**Other:** MySQL, Hadoop, Spark, TensorFlow, Cassandra, L<sup>A</sup>T<sub>E</sub>X